



WWW.BETSYANN.COM

## Dear Chocolate Lover,

*Pleasing our customers is our most important goal. We do that by producing the most delectable chocolates in the world. Every piece is hand crafted to perfection using only the world's finest and freshest ingredients and must pass rigid inspection before it is deemed worthy to carry our name.*

*Featured on the Food Network's, "Best Of", Mark Silverstein described Betsy Ann's Paras Truffles as **"The crown jewel"**. The vast appeal of our award winning gourmet chocolates and packaging makes Betsy Ann Chocolates the perfect choice for your professional and personal gifts this holiday season and throughout the year!*

*With the Christmas season approaching, you will be sending gifts to those who deserve special recognition. The items featured are some of our most popular gifts. If you want to send something truly unique, we can personalize your gifts using your company logo made with our great chocolate.*

*We take great care to make sure that your gift arrives in perfect condition wherever you want it delivered. We will carefully pack and ship them anywhere in the United States. You can rest assured that everyone will be impressed with your good taste! Visit us at [www.betsyann.com](http://www.betsyann.com) to deliver your gift-giving list, and we will do the rest.*

*With warm regards,*

*James D Paras, President  
Betsy Ann Chocolates*

# Betsy Ann American Chocolates

www.betsyann.com

- *A half century old, locally-owned and operated gourmet chocolate company*
- *Using original, time-proven recipes made for the American taste*
- *Using only the finest and freshest ingredients obtainable*
- *Our best selling Paras Truffles were described by Mark Silverstein, host on the Food Network, as “The crown jewel”*
- *Continuous employer in Southwestern Pennsylvania since 1938*
- *Supports local schools through fundraising monies and paying local school taxes*

## You & Betsy Ann = A Winning Combination

*You work hard for your success -  
let us help you with our vast experience*

### **Personal & Professional Gifts**

- *Your logo made from our chocolate*
- *Free delivery in Pittsburgh area for orders over \$500 (per destination)*
- *Gifts professionally shipped directly to anywhere in the USA*

### **Fundraising oppportunities**

*Christmas Candy      Easter Candy*

*Candy Bars      Pretzel Rods      Chocolate Rosaries*

- *No hidden costs - we offer you great profits, great service, and great products*
- *We schedule deliveries when it is convenient for you.*
- *We will sort your order by classroom or alphabetically.*

# Personal & Professional Gifts

*“When giving a gift, personal or professional, it is a reflection of the giver.  
Make your gifts shine the way they should.”*

## Great Opportunity For All Businesses

Small businesses rarely enjoy the discounts large companies get for purchasing in quantity. Now you can enjoy discounts on chocolate gifts for clients, family, friends, associates, etc with our generous quantity discount structure. You can have these gifts shipped directly to the people you want to receive them, and include a gift card that tells the receiver your personal and professional messages. Imagine how great the response will be knowing you have sent the best chocolates in the world. Then imagine how good you will feel saving money by taking advantage of our business quantity discounts.



### Large Gold Towers

(2lb Classic Asst, 1/2# Christmas Fancy Meltaways, 8oz Pretzels, 4pc Truffles, 1pc Truffle)



### Small Gold Tower

(Tower includes 18pc Paras Truffle Asst, 1/2# Classic Milk Asst, and 10oz Salted Cashews)



18pc Paras Truffle Assortment - \$44.95



11lb Classic Milk Assortment - \$21.95

# Custom Chocolates & Logos

Let us create your custom chocolate piece. Made from the finest chocolate money can buy. We can make anything from a simple chocolate business card or logo, to a complete custom chocolate masterpiece, including packaging. We have made custom molds for some of the biggest names in business for over 50 years. But we still treat every project as the most important, regardless of company size. That is how we have always made all of our products and strive to treat all of our customers.



Custom logo on chocolate oval in the middle of 18 Pc Paras Truffle Assst.

*Imagine your logo right in the middle of our great chocolates!*



Custom logo on chocolate oval in the middle of 1 lb Classic Assortment



Business card size mold in clear plastic box (standard package)

*We can make your logo sized to fit one of our standard packages*

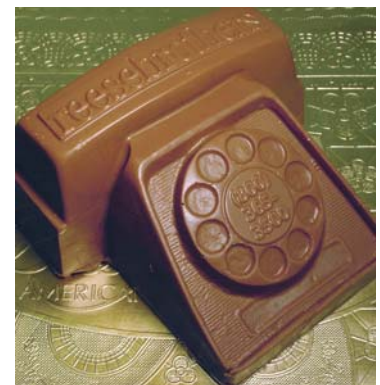


Company logo placed on square of chocolate and placed in standard packaging with clear lid



Custom chocolate logo, and chocolate drill bits in custom package created for items. Made for company producing specialty drills for the highway construction industry.

*Create a custom marketing promotion. From chocolate mold to presentation and packaging, we will help you make it a delicious success!*



Chocolate telephone made for a national telemarketing company.



# PRICELIST 2008-09

## Gift Boxed Chocolates

### **AMERICAN ORIGINAL TRUFFLES**

4 Pc American Original Truffles .....	\$ 11.95
8 Pc American Original Truffles .....	\$ 22.95
18 Pc American Original Truffles .....	\$ 44.95

### **INTERNATIONAL CLASSIC TRUFFLES**

1 Pc International Truffles - Double Milk .....	\$ 3.95
4 Pc International Truffles .....	\$ 11.95
8 Pc International Truffles .....	\$ 22.95
18 Pc International Truffles .....	\$ 44.95

### **PARAS TRUFFLES ASSORTMENT**

18 Pc Truffle Assortment .....	\$ 44.95
36 Pc Truffle Assortment .....	\$ 77.95

### **CLASSIC ASSORTMENTS**

4 oz Assortment .....	\$ 6.95
8 oz Assortment .....	\$ 11.95
16 oz Assortment .....	\$ 21.95
32 oz Assortment .....	\$ 39.95
48 oz Assortment .....	\$ 58.95
64 oz Assortment .....	\$ 76.95
4 oz All Milk Assortment .....	\$ 6.95
8 oz All Milk Assortment .....	\$ 11.95
16 oz All Milk Assortment .....	\$ 21.95
32 oz All Milk Assortment .....	\$ 39.95
8 oz SUGARFREE Assortment .....	\$ 16.95

### **TRADITIONAL FAVORITES**

16 oz Cream Assortment .....	\$ 19.95
8 oz Fancy Meltaways .....	\$ 19.95
16 oz Chocolate Meltaways .....	\$ 19.95
16 oz Cordial Cherries .....	\$ 22.95
16 oz Pecan Slopokes .....	\$ 22.95
16 oz Nut Assortment .....	\$ 23.95

## Christmas Specialties

### **MOUSSE & PARFAIT TRUFFLES**

4 Pc Parfait/Mousse Truffles .....	\$ 14.95
9 Pc Parfait/Mousse Truffles .....	\$ 29.95
18 Pc Parfait/Mousse Truffles .....	\$ 59.95

### **SOLID MILK CHOCOLATE CHRISTMAS NOVELTIES**

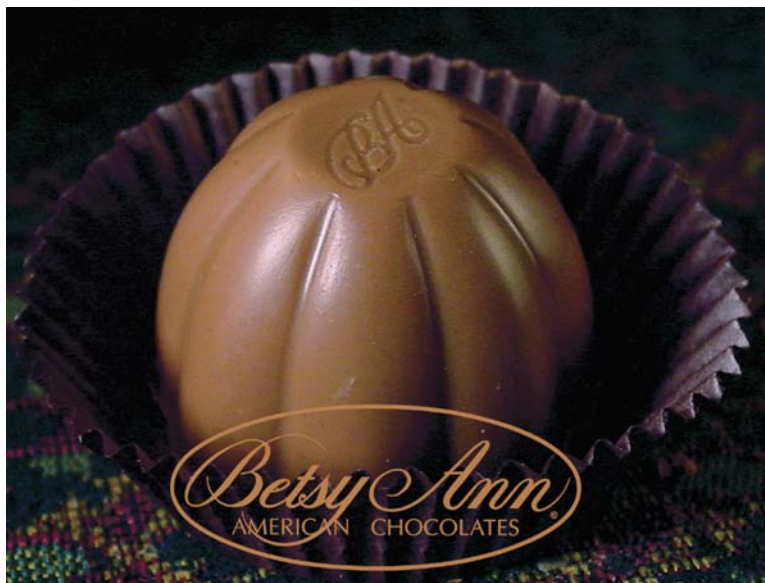
1 oz Chocolate Star Lollipop .....	\$ 2.95
1-1/2 oz Santa Face Lollipop .....	\$ 2.95
3 oz Chocolate Christmas Tree .....	\$ 3.95

### **FOIL COVERED MILK CHOCOLATE CHRISTMAS NOVELTIES**

12 oz Foil Christmas Balls .....	\$ 11.95
12 oz Foil Christmas Presents .....	\$ 14.95

### **CHRISTMAS FANCY MELTAWAYS**

Small Christmas Tree w/ 2-3/4 oz Fancy Meltaway .....	\$ 8.95
Large Christmas Tree w/ 5-3/4 oz Fancy Meltaway .....	\$ 16.95
8 oz Christmas Fancy Meltaways .....	\$ 19.95



## 7 great reasons to use Betsy Ann Chocolates

- Finest chocolates in the world
- Award winning packaging
- Personalized customized gifts
- Convenience in ordering
- High quality service
- We ship throughout the US
- Prompt delivery

We will be happy to help you select gifts of distinction and good taste. Choose from customized towers of gifts to signature moulded chocolates. Let us take your logo or marketing message and create a delicious and unique chocolate statement!

### Quantity Discount Structure

\$ 750 to \$1,000	10%
\$1,001 to \$5,000	15%
\$5,001 to \$10,000	20%
\$10,000 and up	25%

(Discount are on *Chocolates Only*, there is no discount on S&H)  
Discounts only apply if payment received on or before delivery.

### Shipping and Handling charges are per destination shipped via FedEx

Amount	Ground	2nd Day	Next Day	Sat Delivery
0 to \$20	\$6.95	\$18.00	\$36.00	Available only
\$20.01 to \$50	\$9.95	\$22.00	\$44.00	with
\$50.01 to \$80	\$12.95	\$35.00	\$55.00	Next Day Air
\$80.01 to \$110	\$15.95	\$37.50	\$65.00	Add \$12.50
\$110.01 to \$175	\$17.95	\$45.00	\$75.00	
\$175.01 to \$250	\$19.95	\$55.00	\$85.00	
\$250.01 and up	8% of order	8% + \$50	8% + \$75	
Alaska & Hawaii	<i>Contact for quote</i>			

### Gift Address Manager

Gift giving is now high-tech. For online convenience logon to [www.betsyann.com](http://www.betsyann.com), and use our *Gift Address Manager* to organize, categorize, and prioritize your gift list, and keep it that way year after year on our secure website. Anytime you want to send a gift of our chocolates, you can quickly and easily scan your secure list to locate the desired address, then you are just a couple of clicks away from sending a gift of the best American chocolates available anywhere. (Please contact us for online quantity discount code)

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